



BUSINESS DEVELOPMENT ENGINEER (M/F) Open-Ended Contract (CDI)

for developing the business of our sustainable lightweight & design centre based in Hautcharage.

GRADEL Group is medium sized with 70 employees and offers products for space & defence, nuclear and glass industry. For our company GRADEL LW, which is currently under development in sustainable lightweight design & production, destined to versatile market segments (e.g. space and defence, aeronautic, automotive, architecture, consumer goods), we are searching an engineer with mechanical background for developing the business in selected market segments with our new and unique composite manufacturing process commercialised under the brand name Gradel Robotic Additive Manufacturing (GRAM), an endless filament 3D winding process.

Tasks

Acquiring knowledge about the GRAM process

Business development in selected market segments

Project management, follow-up, communication with customers

Developing technical requirements in collaboration with the engineering team and the customers

Guiding the customers to the best possible added value

Profile

Diploma in mechanics or mechatronics (bachelor or master degree)

Good communication skills

First experience in sales and business development of technical products or services would be considered as an asset

Ability to work under pressure for meeting customer's deadline

Ability to work independently and good team player

Software: Solidworks (or another CAD tool) for elaborating proposals

English language in spoken and written is mandatory, other languages are considered as an asset

We offer

You can expect a highly interesting and forward-looking field of activity in a success-oriented team and an exponential growing market, helping to contribute to fight against climate change.

If you are interested in taking this challenging opportunity and wish to take part actively to our future development, please send your application to job@gradel.lu (cover letter + CV).



Only shortlisted candidates will be contacted. The information you provide will be treated confidentially and will only be disclosed to employees involved in the recruitment process. The selected candidate will be requested to provide a criminal record.

#Business development #Lightweight #Engineering #Mechanical engineering #Sales development
#Sales engineer #Sales #Sustainability #Sustainable lightweight #Composite #Lightweight composite
#Sustainable lightweight #Sustainable composite